

# SHOW ME THE MONEY!

Accomplishing Your Objectives with Staffing Solutions



In today's business economy, you are faced with a challenging marketplace. Your goals and long-term strategies are being challenged and modified by global competition, government regulation, the recession, and the explosive growth of new technologies. Your role is to determine the most effective methods to help your company achieve its objectives. Can a staffing service help? You decide.

## **CONTAINING COSTS**

What business isn't looking to control expenses? Staffing firms offer many effective solutions for reducing overhead, managing operating costs and improving organizational performance. Used effectively, staffing services can save you more than they cost.

COST AREA	HOW A STAFFING SERVICE CAN HELP
FIXED EXPENSES	<ul style="list-style-type: none"> <li>• Develop a plan to staff your business strategically. Minimize the number of permanent employees on your staff to the level needed to sustain your core volume of work. Proactively plan to bring in extra help when it's needed.</li> <li>• Bring in expertise on an as-needed basis. Temporaries can deliver the experience and skills you need without impacting fixed expenses. As an added benefit, temporary "experts" are often less expensive than consultants.</li> </ul>
BENEFITS	<ul style="list-style-type: none"> <li>• Limit benefits expense by using temporary employees. Most temporary employees receive only limited benefits which are paid by the temporary staffing service.</li> <li>• Companies with extensive benefits programs may not want to offer full benefits to all employees. Using a temporary staffing, payrolling or employee leasing service may make it possible to offer more limited and cost effective benefits programs to these employees.</li> </ul>
OVERTIME	<ul style="list-style-type: none"> <li>• Use temporary employees to reduce the amount of overtime worked by your permanent staff.</li> </ul>
TRAINING	<ul style="list-style-type: none"> <li>• Reduce training costs and learning curves by bringing in temporary employees who are trained and have experience using the skills you need.</li> </ul>
RECRUITING	<ul style="list-style-type: none"> <li>• Use a permanent placement service to eliminate the costs and time involvement associated with advertising, screening resumes, interviewing, testing and reference checking applicants.</li> </ul>
PAYROLL ADMINISTRATION	<ul style="list-style-type: none"> <li>• Eliminate the costs associated with processing and administering your company's payroll and benefits by using a payroll or employee leasing service.</li> </ul>

